

January 29, 2016

Bob Garrett
Church Point HOA
c/o The Select Group
2224 Virginia Beach Blvd Suite 201
Virginia Beach, VA 23454

RECEIVED

FEB 01 2016

Dear Bob:

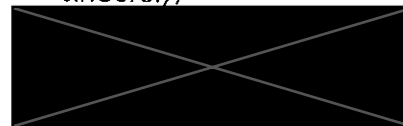
Winter has been showing us some varying weather this year which has many of us longing for Spring. When warm temperatures approach, your pond(s) will once again become a focal point and gathering spot in your community. Unfortunately, as Spring arrives, pesky mosquitoes also begin to appear and try to ruin the warm weather fun. SOLitude Lake Management® wants to help you control the mosquito population in your pond by offering a unique, affordable and natural solution to your mosquito woes. For 2016, we have tailored a solution just for your pond(s) and their aquatic life.

Reducing mosquito populations is a common goal for most pond owners. It is well known that mosquitoes can spread both diseases and viruses while also being a nuisance. Mosquitoes place their eggs on the surface of calm water where they incubate and hatch. The more water movement in your pond, the less opportunity mosquitoes will have to reproduce. Therefore, ponds with aeration will have fewer calm areas available for mosquito reproduction, but unfortunately pockets of calm water may still be present. These pockets of calm water provide mosquitoes with the appropriate conditions needed to reproduce.

Adding minnows to consume mosquito larvae is ideal when trying to reduce the mosquito's reproduction success. Fathead Minnow populations reproduce frequently and feed on mosquito larvae, making them good candidates for mosquito control. Many ponds have minnow populations, but due to predations, the minnow populations become depleted and need to be replenished, often times annually. To aid in reducing mosquitoes on your property we have provided the recommended number of minnows that should be stocked annually to replenish the minnow population in your pond(s), and help you to manage your mosquito populations in a very environmentally friendly and natural way.

SOLitude Lake Management would like to help you get ahead of the mosquito season and to help you enjoy the outdoor season. We have provided a proposal for adding minnows to the pond(s) on your property. The number of recommended minnows has been calculated taking into consideration the fish population in your pond(s) and the amount of minnows needed to aid in mosquito control. Please indicate your desire to adopt this natural and effective solution to mosquito control by signing the enclosed proposal and returning it to us by fax at 888-358-0088 or by email at kniesel@solitudelake.com. Please note that you have the option of choosing a one time stocking or an annual stocking which will occur every year in the early Spring. If you have any questions regarding mosquito control, the enclosed proposal, or general lake management questions, please contact our office at 1-888-480-LAKE(5253). We look forward to working with you in 2016!

Sincerely,



Kimberly R. H. Niesel, CMCA®
Business Development
Territory Leader

FISH STOCKING CONTRACT

PROPERTY NAME: Church Point HOA

CONTRACT DATE: January 29, 2016

SPECIFICATIONS:

Fish Stocking:

1. The following types and sizes of fish will be stocked in the pond(s):

<u>Qty</u>	<u>Type</u>	<u>Size</u>
3,000	Fathead Minnows	1-2"

2. The quantity specified above represents the total quantity needed to stock each pond based on the individual size of each pond.
3. Price includes the cost, delivery, and tempered release of all of the above specified fish.

General:

1. Contractor will continue to maintain all appropriate licensing necessary to perform all specified work in a safe and legal manner throughout the entire contract period.
2. Contractor will furnish personnel, vehicles, equipment, boats, materials, and other items required to provide the forgoing at his expense.
3. Contractor will maintain general liability and workman's compensation insurance.
4. The customer agrees to pay penalties and interest in the amount of 2% per month for all past due invoices and related account balances in excess of 30 days past due from the due date as specified by the contract and as stated on the relevant invoice presented to the customer.
5. The customer covenants and agrees to pay reasonable attorney's fees and all other related costs and expenses of SOLitude Lake Management® for collection of past due invoices and account balances and for any other actions required to remedy a material breach of this contract.

CONTRACT PRICE:

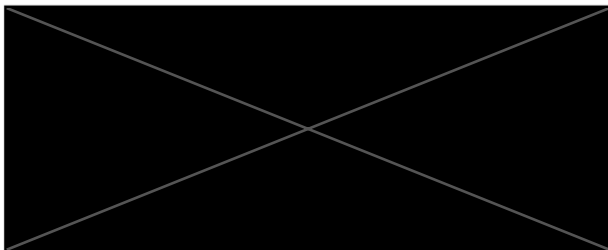


PAYMENT TERMS:

1. A deposit of 50% of the contract price will be due upon approval of the contract.
2. The remaining 50% balance will be payable upon completion of the contract work.

APPROVED:

SOLitude Lake Management®



Church Point HOA

2/15/16
(Date)

PAR **Optional Annual Service:** By initialing the space to the left, you have indicated that you desire to have minnows stocked in the pond(s) referenced herein on an annual basis in conjunction with your annual contract already in place with SOLitude Lake Management. Please note that by placing your initials here, you understand that this additional service falls under the same terms, specifications and conditions as your original annual contract with SOLitude Lake Management and will be treated as an "Additional Enhancement."